

## Company Overview

- The company was established in 2016
- NetSuite Alliance Partner #57126
- NetSuite Solution Development Partner # 57419
- Loyal to NetSuite software exclusively
- Offers EWRP Consulting Services and NetSuite bundles
- 65+ NetSuite Customers in US and Canada

## Other partnerships established:

- RF-Smart,, BlueSnap, 8x8, SPS Commerce, PaceJet, Avalara, FreedomPay, Fidelity, Sales Force, BarTender, Supply Chain Services, ei1
- WMS Specialists with 8Q Pay and Estimated Landed Cost
  - Integrations built to work in 132 currencies

## Industry Focus

- Wholesale and Retail Distribution
- Manufacturing with Multi-location Warehouse
- Non-Profit
- Innovative Technology
- Food & Beverage
- SCA Commerce

## Capability - NetSuite

- 35+ NetSuite Consultants in TX, NY, AZ, KS, OH, CA, VA, Canada and UK
- 20+ NetSuite certifications

## NetSuite Software products

- 8Q Pay (inbound payments)
- 8Q Expenses (outbound payments)
- 8Q Estimated landed Cost
- 8Q Shipping Profitability Center
- 8Q Signature Capture
- 8Q Card Authorisation Manager
- 8Q Pledge/Subscription Manager
- 8Q Digital Storefronts

## Recent Wins (Logos)



## Specializations

SuiteSuccess	Y
SuitePeople	Y
OpenAir	Y
eCommerce (SCA)	Y
Advanced Revenue Mgmt	Y
Multi-Book Accounting	Y
Adv Manufacturing	Y
SuiteBilling	Y
BOOMI	Y
Celligo	Y

# 8Q Custom Solutions

Supply Chain

## 8Q Estimated Landed Cost

Wholesale and Retail Distribution

## 8Q Signature Capture

Wholesale and Retail Distribution

### 8Q Payments

#### Challenges

- High credit card fees
- No automation and no reconciliations
- Only level 1 interchange data

#### Solution

- Level 2&3 interchange data
- Full automation on CC batch deposits
- Full automation on bank reconciliation
- Credit Card transactions in 100+ currencies

SELLMARK , ARTINA, ATI, FREEDOM PAY, DAYSTAR,

Pricing: Interchange plus

#### Challenges-

- Capturing Landed Costs to the Item Level.
- Ensuring that Estimated Landed costs are captured and reconciled with actual landed costs.
- Ways to reduce a total inventory cost
- Maintaining profit margins

#### Solution-

- Margin calculation options at Item level by template
- Supports 5 allocation methods
- Full auto reconciliation of the Estimates to Actual

Example Customer(s) using solution-

EQUALIZER, THE DÉCOR GROUP, GEORGETOWN SOLUTION, PARK HILL COLLECTION

Pricing - \$499 monthly +\$ implementation fee.

#### Challenges-

- Signing sales contracts or invoices inside or outside of NetSuite
- Capturing any comments or concerns, location and time
- Providing a proof of delivery

#### Solution-

- Sign NetSuite records anywhere, any time, from any device, even without access to NetSuite.
- Capture, GPS location, date, time, customers and drivers comments
- Take and upload photos of the delivery

Example Customer(s) using solution-

AMBIENTE WINES, CIS

Pricing - \$499 monthly